## How much life insurance do you need?

Everyone has unique life insurance needs. Complete this worksheet to better understand how much coverage you need to help protect your family.

## A. Your expenses

## What is the minimum amount of money required to pay for your final expenses?

The average funeral cost over $\$ 9,400$. ${ }^{1}$

Estimated funeral costs:
Estate taxes, probate or legal fees:
\$
\$ $\qquad$

Minimum amount required for final expenses
\$

How much money will be needed to settle your mortgage or rent obligations, OR, how much is your mortgage payoff amount?

Monthly mortgage/rent or payoff amount:
\$ $\qquad$
Estimated months until house can be sold/apartment can be rented: x $\qquad$

SECTION A SUBTOTAL (CARRY TO PAGE 2)

Minimum amount required for mortgage or rent fund

How much money is needed for your family's education expenses?
The average cost for a four-year college tuition is $\$ 218,004$. $^{2}$
Estimated four-year tuition:
Number of students:
\$
X $\qquad$
\$
\$
$\$$
\$ $\qquad$

How much of your savings will be required to pay off your debts?
Current credit card debt: \$ \$ $\qquad$
Current auto loan debt:
\$ $\qquad$
Minimum amount required to pay off debts

## B. Your income

## How much money will be needed to replace your lost income?

Consider the people who depend on you for support and how many years it would take for them to financially recover from the loss of your income.

Current annual income:
Number of years you wish to
\$
x $\qquad$ protect your current level of income

Minimum amount required to replace lost income
SECTION B SUBTOTAL

## C. Total assets

## Consider any life insurance you already own and your savings and investments and their liquidity.

Some investments like real estate cannot instantaneously be converted into needed cash.
Current life insurance coverage: $\qquad$
\$
\$ $\qquad$
Savings \& investments
Bank accounts, money market accounts, stocks, bonds, mutual funds

Retirement savings
IRAs, 401(k) plans, pensions, profit sharing

SECTION C SUBTOTAL
\$ $\qquad$
\$

